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Exam : **700-846**

Title : Cisco IoT Advantage for
Account Managers

Vendor : Cisco

Version : DEMO

NO.1 What are the customer benefits of using Cisco Industrial Asset Vision?

- A. only to improve asset and facility monitoring
- B. leverage Cisco sensors
- C. ability to share data with other enterprise systems
- D. enhance efficiency and safety improve operational resiliency and protect investments

Answer: A

NO.2 What are primary customer concerns in Oil and Gas?

- A. having all the automation gear compatible with automation protocols and maintaining OEE
- B. implementing field protocols and providing Profinet compatibility
- C. saving money on automation devices and installing protection grade cabinets
- D. wasting time in manual diagnostics and providing cybersecurity

Answer: A

NO.3 What are the main features required of an Industry 4.0 network-?

- A. standardization safety PLC compatibility
- B. safety IEC 61850 compatibility
- C. Safety and Profibus compatibility
- D. low latency cybersecurity. convergence

Answer: B